

2026 Strategic Landscape™ Pricing Policy

Effective May 13, 2026.

Network Storage Advisors offers Strategic Landscape reports for purchase and subscription. The purchase option provides a single delivery of content for short-term use, while the subscription option provides periodic content delivery for ongoing use, with content updates and analyst access. Clients can mix purchases and subscriptions for the same or different Strategic Landscapes.

FEATURE	PURCHASE	SUBSCRIPTION
Payment terms	Once	At start, then quarterly
Online meeting	Once	At start, then quarterly
Content usage	One year	While subscribed
Content updates	Optional	While subscribed
Analyst access	Optional	While subscribed

Vendor Editions

NOTE: Available only to vendors that appear in the Strategic Landscape report.

This edition includes: 1) a Strategic Landscape report in Adobe PDF file format, 2) a Strategic Landscape presentation in Microsoft PPTX file format, and 3) a one-hour online meeting with Network Storage Advisors to review the presentation.

The report, presentation, and its content are subject to an **Internal License with Limited Permissions**. Generally, this authorizes confidential internal sharing with employees who have an active Non-Disclosure Agreement with your company.

PURCHASE	SUBSCRIPTION
\$10,000 once	\$10,000 at start, then \$2,500 quarterly

Reprint Editions

NOTE: Available only to vendors that purchase or subscribe to the Vendor edition.

This edition includes: 1) a Strategic Landscape report in Adobe PDF file format, and 2) various supporting graphic files in high-resolution PNG file format.

The report, its content, and the graphics are subject to a **Reprint License with Limited Permissions**. Generally, this authorizes electronic downloading of the Reprint PDF file by persons who visit your company's public websites and pages.

PURCHASE	SUBSCRIPTION
\$20,000 once	\$20,000 at start, then \$5,000 quarterly

Corporate Editions

NOTE: Available only to businesses that do not appear in the Strategic Landscape report.

This edition includes: 1) a Strategic Landscape report in Adobe PDF file format, 2) a Strategic Landscape presentation in Microsoft PPTX file format, and 3) a one-hour online meeting with Network Storage Advisors to review the presentation.

The report, presentation, and content are subject to a **Corporate License with Limited Permissions**. Generally, this authorizes confidential internal sharing with employees who have an active Non-Disclosure Agreement with your company.

Purchase	Subscription
\$5,000 once	\$5,000 at start, then \$1,250 quarterly